

### Pedro Rozo

CEO - Canadá & Américas MBA / PMP / Senior Global IT Consultant Colombia / Canadá / United Kingdom



**IT Consulting** 

100% Open Source



#### Pedro Rozo

- Systems Engineer Universidad Distrital F.J.C.
- ✓ MBA Company Direction Universidad San Pablo España
- Project Management Professional PMP PMI
- Oracle Certified Enterprise Architect for Java (SCEA)
- CEO SmartJSP Solutions for Canada & Americas
- Global Senior Consultant for Enterprise Integration, SOA,
- ✓ BPM, ERP, Middleware and Open Source
- +18 years of global IT experience delivering solutions for many industries such as: Telecommunications, Insurance, Healthcare, Agriculture and Finance, 100% Bilingual (Spanish & English) with a ideal balance of executive and technical strengths. Canadian & Colombian citizen.
- University Teacher for Post-graduate IT training and conference speaker for Universidad Distrital at Bogotá, and Universidad Tecnológica de Panama, also an IT trainer for SOA, middleware, architecture, integration and enterprise open source solutions for large organizations.



## **Our Company**

- We create real agile & specialized IT solutions (Cloud, Onsite & Mobile) integrating enterprise open source products for distributed environments applying best practices and Global open standards.
- Founded in Vancouver, Canada in 2004 and established its engineering base in Bogotá D.C,Colombia since 2009, we have executed integration projects successfully for U.K., Canada, U.S.A, Ivory Coast, Spain, Panamá, Ecuador and Colombia.
- We perform advanced IT integration projects using service oriented architecture (SOA), OSGi and Java enterprise technology.



### **IT Specialized Solutions**







Commercial



Supply chain & transportation



Manufacturing



Livestock farms & Agricultural

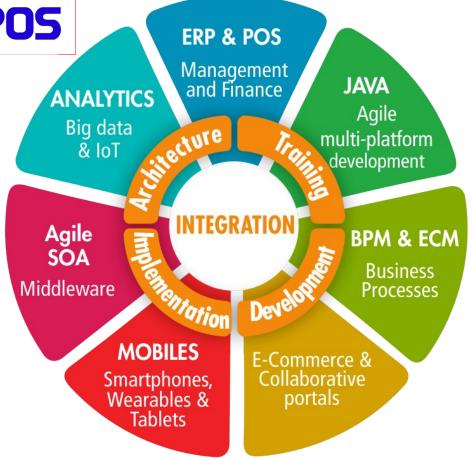


Healthcare



**Online Government** 

Global & Standard "Building Blocks": Horizontal Solutions





### **Vertical IT Solutions** (Powered by Idempiere ERP)



**Commercial, manufacturing & Retail**: **SmartERP & SmartPOS**: Integrated ERP + POS : optimized for retail industries such as: restaurants and Pharmacies





**Transportation:** SmartVehiculos + SmartERP: Integrated solutions for Vehicle maintenance, workshops, service pumps with reports and alarms.



**Livestock farms**: SmartGanadero:+ SmartERP + Integrated solutions for Livestock management including: health registry, meat and milk production, it includes reports, alarms, statistics and prospective tools

**Agricultural**: SmartAgro+: SmartERP. It manages Farm production from the first stage to the final delivery of the products, it includes labour, costs, etc.



**Healthcare:** SmartSalud: SmartERP: Integrated solution for health care centers (small – middle size) support health care registry, calendars, automated commission rules and all the basic integrations with ERP



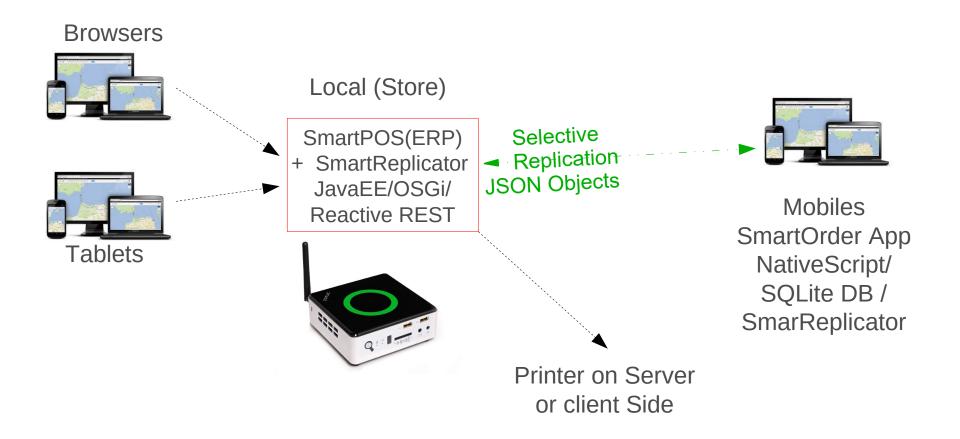
### **AGENDA**

- 1) Flexible topologies
- 2) Product Evolution 1.0 (C/S)  $\rightarrow$  3.2 (Online-OSGi)
- 3)  $4 \rightarrow 5.1 \rightarrow 6$  Highlights (Functional)
- 4) 6.1(To Be released)—Reactive asynchronous integration
- 5) Add-ons: SmartLoyalty



### **Topologies: Model A. L.A.N**





Many Browser/Tablets + Local ERP Operation (LAN) / (Optional Remote Sync)

# **Simplified Asynchronous Architecture**

**Browsers** 





**Tablets** 



SmartOrder APP Native Script+ SQLite DB+ SmartReplicator Lite



Remote (Store)

SmartPOS(ERP) + SmartReplicator JavaEE/OSGi/ Reactive REST



Remote (Store)

SmartPOS(ERP)
+ SmartReplicator
JavaEE/OSGi/
Reactive REST

Selective

Central Location



**SmartERP** + SmartReplicator JavaEE/OSGi/ Reactive REST

Son Objects

Mobile Client **REST Web Services** 



N-POS(ERP) + 1 Central ERP + Local **Mobiles + DiaspoCare Devices** 

# **SmartPOS** Topologies Model C. Large Scale Asynchronous Architecture

**Browsers** 





**Tablets** 



SmartOrder APP Native Script+ SQLite DB+ SmartReplicator Lite



Remote (Store)

#### SmartPOS(ERP)

+ SmartReplicator + SmartLoyalty JavaEE/OSGi/ Reactive REST



Remote (Store)

#### SmartPOS(ERP)

+ SmartReplicator + SmartLoyalty JavaEE/OSGi/ Reactive REST





### Central Location

+ SmartReplicator + SmartLoyalty JavaEE/OSGi/ Reactive REST

**SmartERP** 



Integrator WSO<sub>2</sub> API/Security/ Microservices +



Selective Selective Replication Replication

Mobile Client **REST Web Services** 



N-POS(ERP) + 1 Central ERP + Local Mobiles + WS02 Integration + DiaspoCare Devices

# SmartPO5 Topologies Model D. Data Analytics



N-POS(ERP) + 1 Central ERP + Local Mobiles + WS02 Integration + DiaspoCare Devices + Data Analytics Server + Dashboards



### 1. Product Evolution

**SmartERP** (Adempiere/Idempiere Distro of SmartJSP)

A bit of History about previous POS efforts

- 0. Posterita Web POS.
- ◆1. Basic (old) Open Bravo Web Services (OpenBravo ERP
  - 2.. Red 1 Basic OBPOS batch sync basic entities & transactions
- 3. SmartPOS 1.x (2011-2012) C/S -Enhanced OBPOS+ Advanced Asyncronous Integration with SmartERP(Adempiere) using ActiveMQ
  - Master (ERP) Slave(n POS-per org) ERP stock management
  - Fail over-store &forward and secure scenarios
  - Multiple units and prices per product
  - Real time synchronization for Returns, payments, stock management, taxes, categories, products, customers, discount (plans) model for insurance, clubs and membership orgs, location (country, regions, cities)
  - > 200 fixes over the original OBPOS
  - >50 Popular add-on features (multiple printers, tips, discounts)
  - Stock, location and unit visualization during sales
  - Optimized for english, french & spanish

www.smartjsp.com

# **SmartPO5**

### 1. Product Evolution

- 4. SmartPOS 2.0 (Enhanced OBPOS + SmartERP(Idempiere 2.0) Plugin + RabbitMQ+Server &client Installers for linux, windows, virtual appliance. 2013
- 5. SmartPOS 3.1 OSGi-Web (newer Idempiere 2.1 -Plugin) Server side (web), installers for linux, windows, database seed , extended documentation, First release for developers 3.1 (first set of packouts, additional docs) 2014 2015
- 6. SmartPOS 3.2 offers a lot of QA enhancements, support to light manufactured (1 level), promotions, flexible discounts, advanced warehouse, organization structure, easier UI configuration per warehouse, organization and system levels. Integration with SmartLoyalty  $\rightarrow$  2015.
- 7. SmartPOS 4 Support for advanced asynchronous scenarios using distributed selective replication with NOSQL DB (Cassandra) and data Analytics (BigData) capabilities using WS02 business activity monitor.

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# **SmartPO5**

### 1. Product Evolution

8. SmartPOS 5.1 Web (newer Idempiere 5.1 -Plugin) Server side (web), installers for linux, windows, database seed, extended documentation,

Support to light manufactured (1 level), promotions, flexible discounts, advanced warehouse, organization structure, easier UI configuration per warehouse, organization and system levels.

### Integration with SmartLoyalty

**9. SmartPOS** 6 Web (**newer Idempiere 6.2**) Server side (web), installers for linux, windows, database seed, and SQL scripts for vanilla idempiere 6.2 & extended documentation. See what's new doc..



### 6. AddOns SmartLoyalty

Points management per product

Payment with points

Purchase / redemption of points during POS transactions



## **Demo / Overview**



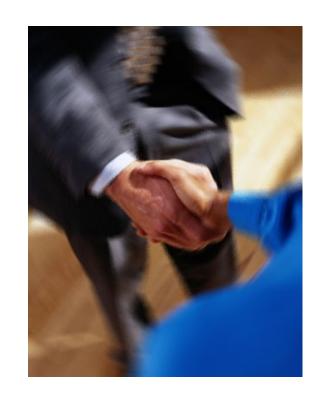
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## Your choice

- Strategic IT Partner
- Expert IT Service provider





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